

# Dental Office Deals

Sponsored by  
Delta Dental



Significant savings on supplies and services you already use — at an exclusive rate for Delta Dental network dentists!



## What is Dental Office Deals?

Dental Office Deals is an exclusive program that provides significant discounts across various categories for eligible Delta Dental network dentists. Save up to 60% on essential dental instruments, supplies and office necessities, providing continuing education and more.



## Why is Delta Dental offering this program to Delta Dental dentists?

Delta Dental strives to continually identify new ways to create value for network dental offices. Dental Office Deals is an opportunity for participants to reduce overhead expenses and positively impact their profit lines.



## Is there a cost to register for the Dental Office Deals program?

This program is free to qualified Delta Dental dentists, and there is no cost to enroll with any selected business partner. Registration takes 5 minutes.



## How can more information be obtained on Dental Office Deals?

Go to [deltadental.com](http://deltadental.com) and log in to your account on the Dentist Dashboard. Select “Other helpful resources” for the Dental Office Deals portal to learn more about programs and benefits.



## How can a Delta Dental practice register for Dental Office Deals?

Follow the above instructions for the Dental Office Deals portal. Select JOIN TODAY and enter the Access Code provided on the page to register. Remember, the program is free to in-network Delta Dental dentists and will take 5 minutes to join.

You will be given access to specific information for each discount agreement, including information on how to enroll with each selected company.



## Where are these discount agreements coming from?







Delta Dental has a partnership with United Dental Alliance (UDA), a group-purchasing organization focused on dentistry, providing exclusive discounts with quality vendors. UDA is providing these business agreements, developed for their member base, for use by Delta Dental participating dentists.






## Who is available to answer questions about the Dental Office Deals program?

Delta Dental is sponsoring this program as we believe there is significant value for our Delta Dental network dentists. Since UDA developed these agreements, they are available to answer any questions you may have or resolve any enrollment problems that arise. Their contact information can be found at the bottom of this flyer and on the Dental Office Deals website.

## Dental and hygiene supplies, equipment and supplies



	<b>Burkhart: Dental</b> Patient products - all manufacturers and dental equipment Service area: Contiguous United States   <a href="https://www.burkhartdental.com">https://www.burkhartdental.com</a>
	<b>Midwest Dental:</b> Patient products - all manufacturers and dental equipment Service area: Contiguous U.S. states   <a href="https://midwestdental.com/">https://midwestdental.com/</a>
	<b>Scrubin:</b> Convenient online ordering for scrubs, lab coats, outerwear, etc. from nearly every major uniform brand in the industry, with exclusive pricing that is around 20% less than Amazon's. In-house embroidery available if desired and free logo setup. Service area: United States   <a href="https://scrubin.com/">https://scrubin.com/</a>
	<b>Z Dental:</b> Imprinted and non-imprinted oral hygiene products Service area: United States   <a href="https://zdental.com/">https://zdental.com/</a>
	<b>Komet:</b> Rotary instruments: diamond, carbide, stainless steel, endodontics. Discounts up to 60% Service area: United States and territories   <a href="https://www.kometusa.com/">https://www.kometusa.com/</a>
	<b>Voss:</b> Lighting products, design and services. Member-preferred pricing Service area: United States   <a href="https://www.vossilighting.com/">https://www.vossilighting.com/</a>

## Lab services



	<b>Digital Designs Dental Lab:</b> Crowns, bridges, dentures, partials, frameworks, implants, mouthguards. Member discounts up to 50% off retail. Service area: United States   <a href="https://digitaldesignsdentallab.com/">https://digitaldesignsdentallab.com/</a>
	<b>Mabel Dental Lab:</b> Dentures, partials, crowns and orthodontics. Significant discounts on dental laboratory products. Service area: United States with a focus on Ohio, Indiana, and Michigan   <a href="https://mabeldental.com/">https://mabeldental.com/</a>
	<b>MesaLabs:</b> Mail-In spore testing, EZTest in-office spore testing, chemical indicators. 15% off retail Service area: United States and Canada   <a href="https://mesalabs.com/mail-in-spore-testing">https://mesalabs.com/mail-in-spore-testing</a>

For more information, contact Chick Cowan at 800-768-2715 x101 for assistance, or visit [deltadental.com](https://deltadental.com) to log into the Dentist Dashboard, select "other helpful resources" for the Delta Office Deals portal.



## Education/Compliance

	<p><b>Dental Compliance Specialists:</b> Consulting for compliance with State Dental Board, OSHA, and HIPAA. Independent patient chart review and staff training, discounted 15% Service area: United States and territories   <a href="https://dentalcompliance.com/">https://dentalcompliance.com/</a></p>
	<p><b>Proctor &amp; Gamble:</b> Continuing education courses provided online. Free with registration Service area: United States and territories   <a href="https://www.dentalcare.com/en-us">https://www.dentalcare.com/en-us</a></p>

## Financial services




	<p><b>Valued Merchant Services:</b> Credit card and check payment solutions, related products. Competitively low credit card processing rates Service area: United States and Canada   <a href="https://www.valuedmerchants.com/">https://www.valuedmerchants.com/</a></p>
	<p><b>CardConnect:</b> Credit card and check payment solutions. Member-preferred discounts and rates. Member-preferred discounts and rates Service area: United States   <a href="https://www.cardconnect.com/">https://www.cardconnect.com/</a></p>

## IT services





	<p><b>Insight:</b> Desktops / workstations / tablets / laptops / software / cloud services Service area: United States and territories   <a href="https://www.insight.com/">https://www.insight.com/</a></p>
	<p><b>Connection:</b> Desktops / workstations / tablets / laptops / displays / software / services. Discounted IT equipment from one of the largest resellers Service area: United States and territories   <a href="https://www.connection.com/">https://www.connection.com/</a></p>

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## Marketing services








	<b>Branded1st:</b> Practice-promoting engraved pens, patient supplies, items for children, and many other products. 10% savings on customized products Service area: United States and territories   <a href="https://www.branded1st.com/">https://www.branded1st.com/</a>
	<b>Bullseye Media:</b> Website design, marketing, video, dental sleep medicine marketing. 10-page custom-designed website at no cost when you sign up for their services that will optimize driving traffic to your new site. Service area: United States and territories   <a href="https://onlinedentalmarketing.com/">https://onlinedentalmarketing.com/</a>
	<b>Staples Promotional Products:</b> Practice-branded promotional products. Member-preferred pricing Service area: United States and territories   <a href="https://staplespromo.com/">https://staplespromo.com/</a>

## Practice management



	<b>NexHealth:</b> HIPAA-secure patient communication synced to your health record systems. 15% off subscription fee Service area: United States   <a href="https://www.nexhealth.com/">https://www.nexhealth.com/</a>
	<b>Adit:</b> Dental practice management software; 15+ modules to optimize operations. 12% off monthly subscription fee Service area: Contiguous United States   <a href="https://adit.com/">https://adit.com/</a>
	<b>Practice Analytics:</b> Performance management software. Member discount and waived set-up fee Service area: Contiguous United States   <a href="https://practiceanalytics.com/">https://practiceanalytics.com/</a>
	<b>PreViser:</b> Digital caries and periodontal disease risk assessment tool. Free license for all U.S. licensed dentists Service area: Contiguous United States   <a href="https://www.previser.com/">https://www.previser.com/</a>

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## Office supplies and services

	<b>Staples:</b> Office supplies, IT products, printing, furniture, breakroom supplies, and more. Up to 70% discount from retail (42% average discount) Service area: Contiguous United States   <a href="https://www.staplesadvantage.com/">https://www.staplesadvantage.com/</a>
	<b>Office Depot – ODP Business Solutions:</b> Office supplies, IT devices & services, printing, furniture and more. 40% average retail discount on formulary Service area: Contiguous United States + Hawaii   <a href="https://www.odpbusiness.com/">https://www.odpbusiness.com/</a>
	<b>ReadyRefresh (formerly Nestle Waters):</b> Water – spring, purified and distilled, water coolers, and many other products including cups and coffee. Up to 40% savings for business service Service area: Limited geographical service within contiguous United States   <a href="https://www.readyrefresh.com/en">https://www.readyrefresh.com/en</a>
	<b>FedEx:</b> Air, express, overnight, and ground shipping services. Up to 50% savings Service area: United States and territories   <a href="https://www.fedex.com/en-us/home.html">https://www.fedex.com/en-us/home.html</a>
	<b>AT&amp;T:</b> Wireless phone service and equipment. Large discounts on monthly service charges & 20% off eligible accessories Service area: United States and territories   <a href="https://www.att.com/">https://www.att.com/</a>
	<b>Triose-UPS:</b> UPS ground and overnight pickup and delivery services are available through a 3rd party logistics company named Triose which consolidates a large volume of small shipments for UPS in order to receive significant discounts. Triose will pass along savings of up to 50% to members. Service area: United States
	<b>Avis/Budget:</b> Vehicle rentals. Discounts on rentals up to 30% Service area: United States   <a href="https://www.avis.com/">https://www.avis.com/</a> , <a href="https://www.budget.com/">https://www.budget.com/</a>

## Business services

	<b>ADP:</b> Comprehensive package of 20+ HR & payroll services. \$115/month flat rate for practices with <50 employees Service area: United States   <a href="https://www.adp.com/">https://www.adp.com/</a>
<b>Therapy Brands</b>	<b>Apex EDI:</b> HIPAA-compliant claims clearinghouse services. 15% off subscription fee Service area: United States   <a href="https://apexedi.com/login/">https://apexedi.com/login/</a>
	<b>Cintas:</b> First aid and safety equipment, staff training, garment rentals Service area: United States   <a href="https://www.cintas.com/">https://www.cintas.com/</a>

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